BOYS HOPE GIRLS HOPE OF ST. LOUIS, INC.

FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT
JUNE 30, 2017
(With comparative totals for 2016)

Contents

Independent Auditors' Report

Board of Directors
Boys Hope Girls Hope of St. Louis, Inc.
St. Louis, Missouri

We have audited the accompanying financial statements of Boys Hope Girls Hope of St. Louis, Inc. (a not-for-profit organization), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Anders Minkler Huber & Helm LLP | 800 Market Street-Suite 500 | St. Louis, MO 63101-2501 | p (314) 655-5500 | f (314) 655-5501 | www.anderscpa.com

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Boys Hope Girls Hope of St. Louis, Inc. as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Boys Hope Girls Hope of St. Louis, Inc.'s 2016 financial statements, and our report dated May 30, 2017, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Anders Minkler Huber & Helm LLP

November 30, 2017

Boys Hope Girls Hope of St. Louis, Inc.
Statement of Financial Position
Year Ended June 30, 2017
(With comparative totals for 2016)

Assets

	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals 2017	Totals 2016
Current Assets					
Cash	$ 28,114	$ 61,700	$ -	$ 89,814	$ 227,914
Cash equivalents	31,468	-	-	31,468	31,759
Investments, at fair value	1,133,682	-	300,818	1,434,500	1,271,555
Pledges receivable	36,422	456,990	-	493,412	555,577
Prepaid expenses	1,575	-	-	1,575	5,368
Total Current Assets	1,231,261	518,690	300,818	2,050,769	2,092,173
Investments, at fair value	-	-	-	-	42,230
Property and Equipment, net	4,012,381	-	-	4,012,381	4,467,611
Pledges Receivable	-	579,694	-	579,694	641,645
Total Assets	$ 5,243,642	$ 1,098,384	$ 300,818	$ 6,642,844	$ 7,243,659

Liabilities and Net Assets

	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals 2017	Totals 2016
Current Liabilities					
Current maturities of note payable	$ 92,621	$ -	$ -	$ 92,621	$ -
Accounts payable	64,554	-	-	64,554	308,077
Accrued expenses	50,570	-	-	50,570	44,827
Deferred bonus plan	6,701	-	-	6,701	6,701
Total Current Liabilities	214,446	-	-	214,446	359,605
Note Payable, net	407,379	-	-	407,379	1,376,344
Total Liabilities	621,825	-	-	621,825	1,735,949
Net Assets					
Unrestricted:					
Unrestricted - available for general activities	4,371,817	-	-	4,371,817	3,731,974
Unrestricted - board designated	250,000	-	-	250,000	250,000
Temporarily restricted	-	1,098,384	-	1,098,384	1,224,918
Permanently restricted	-	-	300,818	300,818	300,818
Total Net Assets	4,621,817	1,098,384	300,818	6,021,019	5,507,710
Total Liabilities and Net Assets	$ 5,243,642	$ 1,098,384	$ 300,818	$ 6,642,844	$ 7,243,659

Boys Hope Girls Hope of St. Louis, Inc.
Statement of Activities
Year Ended June 30, 2017
(With comparative totals for 2016)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals 2017	Totals 2016
Revenue, Gains and Other Support					
Contributions - operating	$ 901,052	$ 451,700	$ -	$ 1,352,752	$ 823,034
Contributions - capital campaign	5,499	-	-	5,499	964,433
Gifts in-kind	45,783	-	-	45,783	259,956
Fundraising events, net	541,559	-	-	541,559	544,805
Interest and dividend income	35,789	-	-	35,789	37,347
Realized gain on investments	114,763	-	-	114,763	143,616
Unrealized gain (loss) on investments	2,483	-	-	2,483	(174,162)
Less investment fees	(12,932)	-	-	(12,932)	(13,606)
Gain on sale of property and equipment	80,114	-	-	80,114	1,815
Total Revenues, Gains and Other Support	1,714,110	451,700	-	2,165,810	2,587,238
Net assets released from restrictions:					
Satisfaction of time and purpose restrictions	578,234	(578,234)	-	-	-
Total Revenues, Gains and Other Support	2,292,344	(126,534)	-	2,165,810	2,587,238
Expenses					
Program Services	1,318,276	-	-	1,318,276	1,486,930
Supporting Activities					
Management and general	169,300	-	-	169,300	193,688
Fundraising	164,925	-	-	164,925	182,125
Total Supporting Activities	334,225	-	-	334,225	375,813
Total Expenses	1,652,501	-	-	1,652,501	1,862,743
Change in Net Assets	639,843	(126,534)	-	513,309	724,495
Net Assets, Beginning of Year	3,981,974	1,224,918	300,818	5,507,710	4,783,215
Net Assets, End of Year	$ 4,621,817	$ 1,098,384	$ 300,818	$ 6,021,019	$ 5,507,710

Boys Hope Girls Hope of St. Louis, Inc.
Statement of Functional Expenses
Year Ended June 30, 2017
(With comparative totals for 2016)

	Program Services	Supporting Activities: Management and General	Supporting Activities: Fundraising	Supporting Activities: Total	Total 2017	Total 2016
Professional salaries	$ 78,398	$ 36,638	$ 79,835	$ 116,473	$ 194,871	$ 214,318
Support staff	363,808	73,988	40,356	114,344	478,152	422,778
Total Salaries	442,206	110,626	120,191	230,817	673,023	637,096
Payroll taxes	33,603	8,406	9,133	17,539	51,142	47,643
Employee benefits	79,720	21,259	5,314	26,573	106,293	94,873
Total Related Expenses	113,323	29,665	14,447	44,112	157,435	142,516
Other Expenses						
Buildings	35,208	-	-	-	35,208	30,165
Furnishings	7,282	-	-	-	7,282	4,669
Hope Builds furnishings	-	-	-	-	-	200,698
Domestic supplies	6,390	-	-	-	6,390	3,770
Assistance to youth	282,546	-	-	-	282,546	237,122
Transportation	33,054	-	-	-	33,054	31,344
Gifts in-kind	45,783	-	-	-	45,783	259,956
Uncollectible pledges	1,333	100	-	100	1,433	4,798
Hope Builds	105,000	20,000	25,000	45,000	150,000	119,966
Administration	111,990	4,887	5,287	10,174	122,164	107,979
Assistance - National Program	22,721	4,010	-	4,010	26,731	26,731
Total Other Expenses	651,307	28,997	30,287	59,284	710,591	1,027,198
Total Expenses Before Depreciation and Amortization	1,206,836	169,288	164,925	334,213	1,541,049	1,806,810
Depreciation and Amortization	111,440	12	-	12	111,452	55,408
Total Expenses	$ 1,318,276	$ 169,300	$ 164,925	$ 334,225	$ 1,652,501	$ 1,862,218

Boys Hope Girls Hope of St. Louis, Inc.
Statement of Cash Flows
Year Ended June 30, 2017
(With comparative totals for 2016)

	2017	2016
Cash Flows From Operating Activities		
Change in net assets	$ 513,309	$ 724,495
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Depreciation and amortization	111,452	55,408
Realized gains from sales of investments	(114,763)	(143,616)
Unrealized (gains) losses on investments	(2,483)	174,162
Gain on disposal of property and equipment	(80,114)	-
Donated securities	(139,254)	(186,203)
(Increase) decrease in assets:		
Pledges receivable	124,116	490,279
Prepaid expenses	3,793	7,513
Increase (decrease) in liabilities:		
Accounts payable	(243,523)	288,527
Accrued expenses	5,743	(9,400)
Net Cash Provided by Operating Activities	178,276	1,401,165
Cash Flows From Investing Activities		
Purchases of investments	(32,885)	(70,500)
Proceeds from sales of investments	168,670	261,583
Purchases of property and equipment	(26,648)	(3,481,056)
Proceeds from sale of property and equipment	450,540	-
Net Cash Provided by (Used in) Investing Activities	559,677	(3,289,973)
Cash Flows From Financing Activities		
Proceeds from long-term debt	-	1,376,344
Payments on long-term debt	(876,344)	-
Net Cash (Used in) Provided by Financing Activities	(876,344)	1,376,344
Net Decrease in Cash and Cash Equivalents	(138,391)	(512,464)
Cash and Cash Equivalents, Beginning of Year	259,673	772,137
Cash and Cash Equivalents, End of Year	$ 121,282	$ 259,673
Cash	$ 89,814	$ 227,914
Cash Equivalents	31,468	31,759
Total Cash and Cash Equivalents	$ 121,282	$ 259,673
Supplemental Disclosures of Cash Flow Information		
Cash paid for		
Interest	$ 28,603	$ 6,631

Noncash Financing Activities

During 2017, the Organization refinanced $500,000 of its long-term debt extending the maturity date to January 2022.

1. Nature of Operations and Basis of Presentation

Organization

Boys Hope Girls Hope of St. Louis, Inc. (the "Organization") provides housing and educational assistance for academically capable and motivated children-in-need in the St. Louis metropolitan area. The Organization places these boys and girls in family environments that allow them to mature and succeed through guidance, education, financial support, and encouragement.

In 2015, the Organization launched a capital campaign and construction began for a new building. The project was named "Hope Builds". Construction of the building was complete in spring 2016 and the Organization moved to the new location during the June 30, 2016 fiscal year. This project affected the financial statements of the Organization in many ways. Due to the capital campaign, pledges receivable and contributions increased. Due to the construction of the building, Hope Builds expenses, accounts payable, and notes payable increased. Also, once the building was placed in service, property, plant and equipment along with expenses to furnish the building increased.

Basis of Presentation

The accompanying financial statements have been prepared in accordance with the provisions of the Financial Accounting Standards Board ("FASB"), Accounting Standards Codification (the "FASB ASC"), which is the source of authoritative, non-governmental accounting principles generally accepted in the United States of America ("GAAP"). All references to authoritative accounting guidance contained in our disclosures are based on the general accounting topics within the FASB ASC.

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified into three categories of net assets, as applicable, and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations. Board designated funds are established by the Board of Directors and represent unrestricted net assets that have been set aside for a particular purpose.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations required to be maintained permanently by the Organization. The income earned on any related investments would also be subject to donor-imposed stipulations.

The financial statements include certain prior-year summarized comparative information in total, but not by class of net assets. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2016, from which the summarized information was derived.

2. Summary of Significant Accounting Policies

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Fair Value Measurements

The Organization follows guidance issued by the FASB on fair value measurements, which establishes a framework for measuring fair value, clarifies the definition of fair value within that framework, and expands disclosures about the use of fair value measurements. This guidance applies whenever fair value is the applicable measurement. The three general valuation techniques used to measure fair value are the market approach, cost approach, and income approach.

Cash Equivalents

The Organization considers all short-term investments with an original maturity of three months or less at the time of purchase to be cash equivalents. The balance includes money market accounts of $31,468 and $31,759 for the years ended June 30, 2017 and 2016, respectively.

Investments

The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statements of financial position. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Purchases and sales of securities are recorded on the trade-date basis. Dividends are recorded on the ex-dividend date. Unrealized gains and losses are included in the change in net assets in the statement of activities.

Pledges Receivable

Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value using risk-free interest rates applicable to the years in which the promises are to be received.

The Organization provides an allowance for doubtful promises to give equal to the estimated losses that will be incurred in the collection of unconditional promises to give. This estimate is based on historical experience coupled with a review of the current status of existing promises. The allowance and associated promises are reduced when the promises are determined to be uncollectible. The Organization considers pledges receivable to be fully collectible; accordingly, no allowance for doubtful accounts is deemed necessary.

Property and Equipment

Purchased capital asset acquisitions in excess of $2,500 are capitalized and recorded at cost, while maintenance and repairs are expensed as incurred. Purchased property and equipment is stated at cost and donated assets are recorded at fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated asset to a specific purpose. When assets are sold or otherwise disposed of, the related cost and accumulated depreciation are removed from the accounts. Any gain or loss arising from such disposition is included as income or expense in the year of disposition.

Depreciation is computed using the straight line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the shorter of the life of the related asset or the term of the lease.

The estimated lives for computing depreciation and amortization on property and equipment are:

Classification	Years
Building and improvements	10-39
Furniture and equipment	5-10
Leasehold improvements	15
Automobiles	5

Long-Lived Asset Impairment

The Organization evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset are less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. No asset impairment was recognized during the years ended June 30, 2017 and 2016.

Endowment Fund

The State of Missouri enacted the State Prudent Management of Institutional Funds Act ("SPMIFA") effective August 28, 2009. The Organization follows FASB guidance on accounting for the net assets classification of restricted endowment funds for a not-for-profit organization that is subject to the enacted version of the SPMIFA. The Organization has determined that the permanently restricted net assets meet the definition of endowment funds under SPMIFA.

The Organization has interpreted the SPMIFA as requiring the preservation of the original gift amount. As a result of this interpretation, the Organization classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment. The remaining portion of funds are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by SPMIFA.

Support and Revenue

Contributions, including unconditional promises to give, are recorded as received. All contributions are available for unrestricted use unless specifically restricted by the donor. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Donor restricted contributions in which the restrictions are met within the same year as received are reported as unrestricted contributions in the accompanying financial statements.

Donated Materials and Services (In Kind)

Donated noncash items are recorded as contributions at their fair values at the date of donation. The estimated fair values of donated items was approximately $45,783 and $259,956 for the years ended June 30, 2017 and 2016, respectively.

Donated services are recognized as contributions if the services create or enhance nonfinancial assets or require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Volunteers provided various services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria were not met.

Tuition and Fees

Several of the schools attended by the scholars have provided tuition assistance. For the years ended June 30, 2017 and 2016, the Organization received tuition grants of $59,510 and $55,218, respectively. These amounts have been recorded in contributions, with offsetting expenses included in assistance to youth.

Functional Expense Allocation

The Organization allocates expenses on a functional basis among various programs and supporting services. Expenses that can be identified with a specific program and supporting service are allocated directly according to their natural expenditure classifications. Other expenses that are common to several functions are allocated by various statistical bases.

Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"), except on net income derived from unrelated business activities as defined in the Code. Accordingly, the Organization files as a tax exempt organization under the national Boys Hope Girls Hope organization.

The Organization follows guidance issued by the FASB on accounting for income taxes and has evaluated its tax positions, expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings, and believes that no provision for income taxes is necessary to cover any uncertain tax positions. The Organization's returns for tax years 2013 and later remain subject to examination by taxing authorities.

Reclassifications

Certain amounts in the 2016 financial statements have been reclassified to conform to the current year presentation.

Subsequent Events

The Organization has evaluated subsequent events through November 30, 2017, the date the financial statements were available to be issued.

Recent Accounting Pronouncements

Not-for-profit Entities

The FASB has issued new guidance on financial reporting for not-for-profit entities. The guidance requires a not-for-profit entity to present on the face of the statement of financial position amounts for two classes of net assets at the end of the period, rather than for the currently required three classes. That is, a not-for-profit entity will report amounts for *net assets with donor restrictions* and *net assets without donor restrictions*, as well as the currently required amount for total net assets. Not-for-profit entities will continue reporting the currently required amount of the change in total net assets for the period. The guidance also requires enhanced disclosures about the following:

- Amounts and purposes of governing board designations, appropriations, etc.,
- Composition of net assets with donor restrictions at the end of the period,
- Qualitative information that communicates how an entity manages its liquid resources,
- Quantitative and additional qualitative information as necessary that communicates the availability of an entity's financial assets,
- Amounts of expenses by both their natural classification and their functional classification,
- Method(s) used to allocate costs among program and support functions,
- Underwater endowment funds.

The guidance also requires that the Organization report investment return net of external and direct internal investment expenses and no longer require disclosure of those netted expenses. The guidance also requires that the Organization use, in the absence of explicit donor stipulations, the placed-in-service approach for reporting expirations of restrictions on gifts of cash or other assets to be used to acquire or construct a long-lived asset. The placed in service approach is the point in time when as asset that can be depreciated is first placed in use.

The guidance will be required for the first fiscal year beginning after December 15, 2017. Based on a preliminary analysis, the Organization does expect the new guidance will have a significant impact on its financial statements.

3. Affiliate Agreements

National Organization

The Organization is affiliated with Boys Hope Girls Hope (the “National Program”). The Organization is required, under mutual agreement with the National Program, to pay an assessment to the National Program for administrative and promotional services rendered on behalf of the Organization. The National Program determines the amounts due for each year of operation. The assessments totaled $26,731 for the years ended June 30, 2017 and 2016.

The National Program also administers certain group life and medical insurance plans for the Organization. The Organization is charged its allocated premiums by the National Program. The allocations for the years ended June 30, 2017 and 2016 were $85,318 and $73,510, respectively, and are included in employee benefits on the statement of functional expenses. In addition, the Organization carries certain other types of insurance under group policies administered by the National Program. The Organization pays premiums for these policies directly to the underwriters.

Maryville University - St. Louis

The Organization is associated with Maryville University - St. Louis (the "University"). In November 1996, the Organization entered into a long-term lease agreement with the University for land for the purpose of building a new home for program housing. The lease term is 25 years, with five renewal options of five years each. The Organization has the option to terminate the lease at any time after the residence is completed and occupied (October 1998). Upon termination, all improvements on the site become the property of the University.

After ten years, the University had the option to terminate the lease and purchase the home at the Organization's depreciated cost. The University must notify the Organization of its intent to exercise this option at least two years in advance. As of June 30, 2017, the Organization had not received any such notification. During the fiscal year ended June 30, 2017, the Organization terminated the lease.

The property has a yearly lease payment of $1 that was waived by the University in fiscal years ended June 30, 2017 and 2016.

Associate Board

The Organization is supported by the Associate Board, which was established in fiscal year 2001. The Associate Board's purpose is to generate funds for the operation of the program. The Associate Board raises funds from special events. The revenue and expenses of the Associate Board are reflected in the Organization's statement of activities under fundraising events, net. For the years ended June 30, 2017 and 2016, revenues from these events were $23,063 and $25,557, respectively. Associated expenses at June 30, 2017 and 2016 were $5,266 and $7,172, respectively.

Women of Hope

The Organization is supported by the Women of Hope. The purpose of Women of Hope is to aid the management and staff of the Organization in providing housing and educational assistance. The Women of Hope raise funds from members' dues and special events. The revenue and expenses of the Women of Hope are reflected in the Organization's statement of activities under fundraising events, net.

4. Fair Value Measurements

The framework for measuring fair value establishes a fair value hierarchy which prioritizes the inputs to valuation techniques used to measure fair value into Levels 1, 2, and 3. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described as follows:

Level 1	Inputs to the valuation methodology are unadjusted quoted prices for identical instruments in active markets.
Level 2	Inputs to the valuation methodology to include quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in inactive markets, inputs other than quoted prices that are observable for the instrument, or inputs that are derived principally from or corroborated by observable market data by correlation or other means.
Level 3	Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The instruments' fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Carrying amounts of certain financial instruments such as cash and cash equivalents, pledges receivable, accounts payable, accrued expenses, line of credit and long-term debt approximate fair value due to their short maturities or because the terms are similar to market terms. There have been no changes in the methodologies used at June 30, 2017 and 2016.

Following is a description of the valuation methodologies used for instruments measured at fair value.

Level 1	Instruments consist of equity securities and publicly traded mutual funds. These investments are traded on national exchanges and are stated at the last reported sales price on the day of valuation.
Level 2	Instruments consist of government bonds, corporate bonds, and mortgage-backed securities. These securities are valued using evaluated pricing, which incorporates modeling techniques, information from extensive market sources, observed transaction data, credit quality information, perceived market movements, news, and other relevant information.

The following table presents the fair value measurements of instruments recognized in the accompanying statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements are categorized at June 30, 2017 and 2016:

	2017			
		Fair Value Measurements		
	Total	Level 1	Level 2	Level 3
Investments:				
Equity securities:				
Financial services	$ 155,115	$ 155,115	$ -	$ -
Technology	153,065	153,065	-	-
International	81,806	81,806	-	-
Medical	38,477	38,477	-	-
Consumer services	33,411	33,411	-	-
Resorts and casinos	18,777	18,777	-	-
Energy	2,986	2,986	-	-
Process industries	30,345	30,345	-	-
Retail	14,731	14,731	-	-
Producer manufacturing	36,205	36,205	-	-
Consumer durables	18,193	18,193	-	-
Industrial equipment	39,267	39,267	-	-
Industrial services	19,343	19,343	-	-
Consumer non-durables	18,636	18,636	-	-
Consumer goods	18,193	18,193	-	-
Industrial materials	21,747	21,747	-	-
Health care	30,341	30,341	-	-
Other	15,738	15,738	-	-
	746,376	746,376	-	-
Mutual funds:				
Large U.S. Equity	14,784	14,784		-
Small/Mid U.S. Equity	162,049	162,049	-	-
	176,833	176,833	-	-
U.S. Treasury securities	209,563	-	209,563	-
Corporate debt securities	269,487	-	269,487	-
Mortgage-backed securities	32,241	32,241	-	-
Total Investments	$ 1,434,500	$ 955,450	$ 479,050	$ -

	2016			
	Fair Value Measurements			
	Total	Level 1	Level 2	Level 3
Investments:				
Equity securities:				
Financial services	$ 135,499	$ 135,499	$ -	$ -
Technology	84,051	84,051	-	-
International	78,093	78,093	-	-
Medical	30,286	30,286	-	-
Consumer services	31,872	31,872	-	-
Resorts and casinos	12,690	12,690	-	-
Energy	8,530	8,530	-	-
Process industries	31,570	31,570	-	-
Retail	24,543	24,543	-	-
Producer manufacturing	18,180	18,180	-	-
Consumer durables	17,758	17,758	-	-
Industrial equipment	20,424	20,424	-	-
Industrial services	23,925	23,925	-	-
Consumer non-durables	53,032	53,032	-	-
Transportation	14,108	14,108	-	-
Telecommunication	3,030	3,030	-	-
Consumer goods	10,258	10,258	-	-
Industrial materials	55,633	55,633	-	-
Health care	25,676	25,676	-	-
Software	14,520	14,520	-	-
	693,678	693,678	-	-
Mutual funds:				
Small/Mid U.S. Equity	118,499	118,499	-	-
	118,499	118,499	-	-
U.S. Treasury securities	161,171	-	161,171	-
Corporate debt securities	302,497	-	302,497	-
Mortgage-backed securities	37,940	37,940	-	-
Total Investments	$ 1,313,785	$ 850,117	$ 463,668	$ -

5. Investments

A summary of the cost and fair value of the Organization's investments as of June 30, is as follows:

	2017			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Equity securities	$ 536,065	$ 210,311	$ -	$ 746,376
Mutual funds	147,642	29,191	-	176,833
U.S. Treasury securities	210,158	-	(595)	209,563
Corporate debt securities	269,579	-	(92)	269,487
Mortgage Backed Securities	32,742	-	(501)	32,241
	$ 1,196,186	$ 239,502	$ (1,188)	$ 1,434,500

	2016			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Equity securities	$ 569,839	$ 123,839	$ -	$ 693,678
Mutual funds	104,497	14,002	-	118,499
U.S. Treasury securities	153,488	7,683	-	161,171
Corporate debt securities	295,187	7,310	-	302,497
Mortgage Backed Securities	37,413	527	-	37,940
	$ 1,160,424	$ 153,361	$ -	$ 1,313,785

6. Pledges Receivable

Pledges receivable at June 30, are as follows:

	2017	2016
Less than one year	$ 493,412	$ 555,577
One to five years	602,904	660,632
	1,096,316	1,216,209
Less:		
Unamortized discount	(23,210)	(18,987)
Net pledges receivable	$ 1,073,106	$ 1,197,222

Pledges receivable due in more than one year are reflected at the present value of estimated future cash flows using a discount rate of 1.7 percent each year. The amounts are classified on the statements of financial position as follows:

	2017	2016
Pledges receivable - current	$ 493,412	$ 555,577
Pledges receivable - long-term	579,694	641,645
	$ 1,073,106	$ 1,197,222

7. Property and Equipment

Property and equipment at June 30, is as follows:

	2017	2016
Land	$ 471,210	$ 507,502
Buildings	3,612,355	4,556,971
Leasehold improvements	-	3,360
Automobiles	108,780	82,131
Furniture and fixtures	85,018	164,947
	4,277,363	5,314,911
Less Accumulated Depreciation and Amortization	264,982	847,300
	$ 4,012,381	$ 4,467,611

Depreciation and amortization expense for the years ended 2017 and 2016 totaled $111,452 and $55,408, respectively.

8. Line of Credit

The Organization has a line of credit agreement (the "Agreement") of $250,000 scheduled to expire in October 2017. Borrowings are charged interest at the prime rate (4.25 percent at June 30, 2017) and are secured by the Organization's real property. At June 30, 2017 and 2016, there were no borrowings outstanding under the agreement.

9. Note Payable

The Organization has a note payable of up to $2,500,000 for construction of the new building. In fiscal year June 30, 2017, the note was converted to a 5 year term, maturing in January 2022, with a principal balance of $500,000. The note is payable in semiannual principal and interest payments of $55,447, interest at 3.8 percent, collateralized by the Organization's real property. The outstanding note balance at June 30, 2017 and 2016 totaled $500,000 and $1,376,344, respectively.

Maturities of long-term debt as of June 30, 2017, are as follows:

June 30,	
2018	$ 92,621
2019	96,203
2020	99,923
2021	103,787
2022	107,466
	$ 500,000

10. Deferred Bonus Plan

The Organization maintains a deferred bonus plan for all full-time employees. The plan provides that after three years of service, a full-time employee will receive a lump-sum payment equal to 3% of his or her salary for those three years. This payment will take place no later than the last day of the quarter following the third year of eligible employment. After the third year, the employee is eligible for annual bonus payments equal to 3% of the previous 12 months' salary. For the years ended June 30, 2017 and 2016, expenses related to this plan were $9,717 and $7,324, respectively.

11. Restricted Net Assets

Temporarily restricted net assets are available for the following purposes or periods:

	June 30, 2017	June 30, 2016
Purpose restrictions	$ 61,700	$ 79,092
Time restrictions	450,000	-
Purpose restrictions - capital campaign	586,684	1,145,826
	$ 1,098,384	$ 1,224,918

Permanently restricted net assets are restricted to:

	June 30, 2017	June 30, 2016
Investment in perpetuity, the income of which is available for general activities	$ 300,818	$ 300,818

Assets released from restrictions for the years ended are as follows:

	June 30, 2017	June 30, 2016
Released from purpose restrictions	$ 19,092	$ 14,727
Released from time restrictions	559,142	797,267
	$ 578,234	$ 811,994

12. Endowment Funds

The Organization has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to the Organization, while also maintaining the purchasing power of those endowment assets over the long-term. Disbursements, other than amounts to pay investment fees, require the approval of the Board of Directors. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1) The duration and preservation of the fund
2.) The purposes of the Organization and the donor-restricted endowment fund
3.) General economic conditions
4.) The possible effect of inflation and deflation
5.) The expected total return from income and the appreciation of investments
6.) Other resources of the Organization
7.) The investment policies of the Organization

Endowment fund balances at June 30, 2017 and 2016 were $300,818. These investments are in perpetuity, the income of which is expendable to support the operations of the Organization.

13. Retirement Plans

The Organization maintains a contributory retirement savings plan under Section 403(b) of the Internal Revenue Code covering substantially all employees who meet certain eligibility requirements. Participants are allowed to defer a fixed percentage of their salary (not to exceed statutory limits). The plan's provisions do not provide for the Organization to make matching contributions.

14. Fundraising Events

During the years ended June 30, 2017 and 2016, the Organization engaged in several fundraising activities, which included the following:

	2017	2016
Golf Tournament/Auction		
Gross revenues	$ 117,590	$ 111,350
Gross expenses	41,365	46,498
Net income from golf tournament/auction	76,225	64,852
Dinner/Auction		
Gross revenues	411,128	388,321
Gross expenses	53,152	54,667
Net income from dinner/auction	357,976	333,654
Miscellaneous		
Gross revenues	164,002	212,691
Gross expenses	56,644	66,392
Net income from miscellaneous	107,358	146,299
Total Support from Fundraising Events, net	$ 541,559	$ 544,805

15. Risks and Uncertainties

Concentrations

Contributions from one donor was approximately 45 and 25 percent of the Organization's contributions during the years ended June 30, 2017 and 2016, respectively. Pledges receivable from three donors was approximately 66 percent of the Organization's pledges receivable at June 30, 2017. Pledges receivable from two donors was approximately 34 percent of the Organization's pledges receivable at June 30, 2016. The 2016 pledges receivable concentrations were all related to the capital campaign.

Concentrations of Risk

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist principally of cash and cash equivalents, pledges receivable, and investments. The Organization maintains its cash primarily with one financial institution. Deposits at this bank are insured by the Federal Deposit Insurance Corporation up to $250,000. The Organization performs ongoing credit evaluations of its donors and maintains allowances, as needed, for potential credit losses. Although the Organization is directly affected by the financial stability of its donor base, management does not believe significant credit risk exists at June 30, 2017. The Organization maintains its investments primarily with one brokerage firm. Securities held at this firm are insured by the Securities Investor Protection Corporation ("SIPC") up to $500,000. As of June 30, 2017, there were investment balances of $934,500 in excess of SIPC limits at the brokerage firm.

Investments

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying statement of financial position.